Libbey's exclusive processes were developed not only to reduce breakage and chipping, but to also change how a glass breaks - an important safety consideration in foodservice operations. Fully tempered glass is unstable, inappropriately tempered glassware shatters in an explosive manner. It breaks into smaller jagged pieces that can travel long distances potentially contaminating ice bins or salad bars. The need for product replacement due to breakage and chipping affects your bottom line.

Libbey's toughening processes produce glassware that stands up to more servings which means more profits for you. You can count on Libbey to deliver a smarter, safer, more durable and profitable glass everytime - and that's a tough combination to beat!

TOUGHSTUFF WE GUARANTEE IT!

Safedge® Rim Guarantee

If the rim of any glass covered by the Safedge® guarantee chips, Libbey will replace or refund the price of the glass when it is returned to the dealer/ distributor from whom it was originally purchased.

■ Safedge® Rim&Foot Guarantee

If the rim or foot of any glass covered by the Safedge® guarantee chips, Libbey will replace or refund the price of the glass when it is returned to the dealer / distributor from whom it was originally purchased.

★ SheerRim D.T.E.®

The SheerRim D.T.E.® guarantee covers all products with a crack-off rim. If the rim of any glass covered by the guarantee chips, Libbey will replace or refund the price of the glass when it is returned to the dealer/distributor from whom it was originally purchased.







Examples of broken or cracked ware NOT covered by Libbey guarantees













Examples of chipped ware

covered

by Libbey guarantees

Management tips to prevent breakage:

Whether it is the need for product replacement, downtime for cleanup or possibly even injury: breakage affects your bottom line. Therefore Libbey advises to train all staff who handle glassware on the potential causes of breakage and how to prevent this. By providing clear instructions you will also benefit other areas of service and operating costs. For example instruct staff to:

Work quietly: glasses touching each other is a source for mechanical failure while your guests are likely to have a better perception of your venue when there is less noise disturbance.

Remove empty and unused glasses from tables directly: less clutter on the table mean a more pleasant setting for your quest. The moment the glass is removed provides a sales opportunity. It also prevents many glasses still needing to be cleaned at the end of service when more breakage tends to occur. This will also help in reducing staff costs.

Keep adequate glassware stocks: an inadequate number of glasses means glasses are not allowed to reach room temperature before or after they are washed and more loss from thermal shock will occur. Keeping adequate stock also allows for smoother rush period operations.



Libbey's DuraTuff treatment is a super strengthening thermal afterprocess for "pressed" tumblers and stemware. The Duratuff process is performed only on the upper portion of the glass which puts less stress on the glass and positively affects how the glass breaks as well as improving overall durability.

Find more information on the Duratuff process and the products this treatment is applied to on our website and in our catalog.

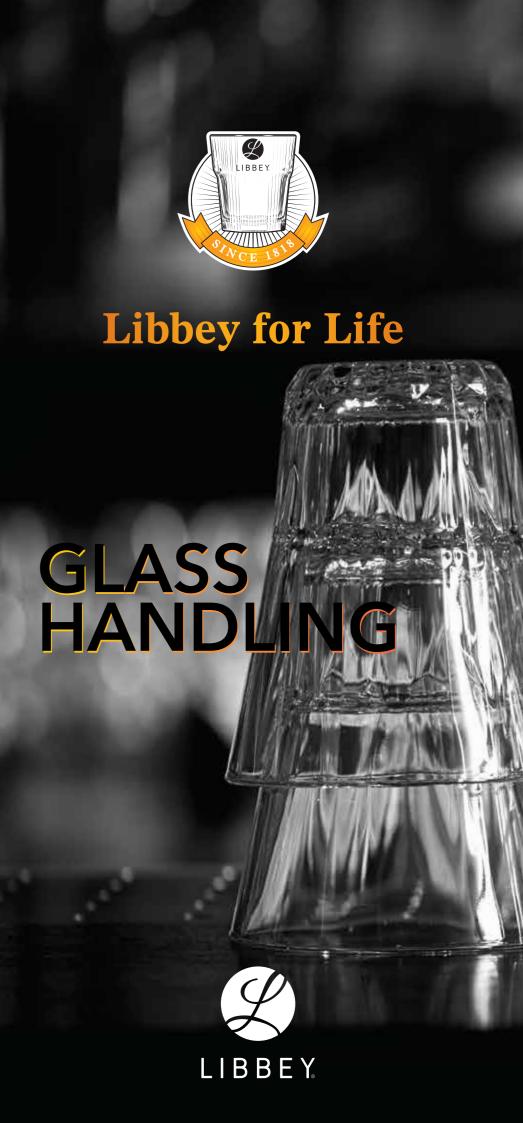
Duratuff tumblers include: LinQ · Everest · Gibraltar · Gibraltar Twist · Winchester

ONE-PIECE TOUGH

One-piece stemware is inherently stronger than other stemware. Formed from one piece of glass, there are no weak points where stem and/or foot are joined with bowls. It strikes the perfect balance of weight, functionality, and aesthetics. It's the proven leader in the industry for durability and reliability.

One piece stemware incudes: Catalina · Embassy · Perception · Teardrop · Estate · Sonoma





Why glass breaks

Glassware is one of the most important tools used in the hospitality industry. It is also one of the hardest materials around, yet under certain conditions it can also be fragile. The number one reason for glass breakage is improper handling. This guide presents you and your staff with insights into how to minimize breakage through proper handling of your glassware. By applying these tips you can save 20-30% on glassware costs.

Thermal shock





Glass holds temperature, and a rapid change in temperature can cause enough stress to result in breakage. The main moments when thermal shock loss can occur are in the dishwashing cycle and when preparing drinks. To minimize loss always allow glasses to reach room temperature before and after they are washed and pre heat glasses that will hold hot beverages.

Mechanical shock



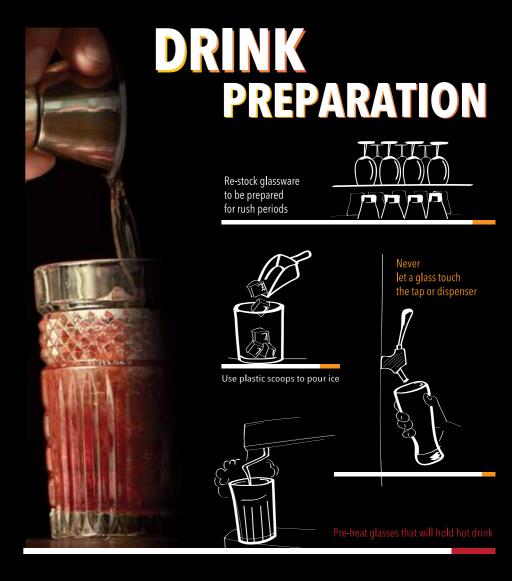


Mechanical shock in glassware is the direct result of contact with another object, such as a spoon, a beer tap, another glass, or a piece of china. This kind of contact can cause a minute abrasion, invisible to the eye, but a source of weakness in the glass, making it more susceptible to breakage from impact or thermal shock.

TOP 3 REASONS WHY GLASSWARE BREAKS:

- 1. Stacking glasses which are not designed to be stacked.
- **2**. Thermal shock when ice is added to a glass that has not reached room temperature after washing.
- **3**. Mechanical shock caused by minute abrasions from contact with foreign objects such as cutlery and muddlers.







WASHING

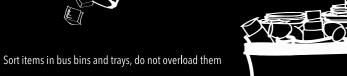
Remove damaged or abraded glassware from service, damaged glass may break in the dishwasher





Check the temperature of the water regularly









Never put cutlery or other objects in glasses



Hold stemware by stem (not foot) when polishing



Use the correct rack for the glasses you are washing

STORING



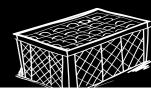


Only stack glasses which are designed for this

Glasses in overhead racks should not touch







Store glasses in correct compartmentalized racks or boxes